

FR: WA - MATTHEW WURM (H)
 TO: WKPT-TV
 REP HEADLINE# 8227529
 \$\$\$ MOD# 0: UNAPPROVED REV #2 \$\$\$

REP: TEL# 703-528-9382
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET

FAX# 703-516-9680
 HARRIS REPORT FROM REP APR11/16 12.05
 CHANGES *** WKPT-TV ***

ADV # _____ ADV. NAME ISS/PRIORITIES USA ACTION
 AGY # _____ AGY. NAME TARGETED PLATFORM MEDIA LLC
 1291 HOLLYWOOD AVE
 ANNAPOLIS, MD 21403

REP.# _____ OFF.# _____ SALESMAN # _____
 BUYER NAME KATIE THOMPSON
 SALES PRSN WA- MATTHEW WURM (H)

ORDER # _____ CONTRACT # 8227529 CLASS: NATL. LOCAL REGIONAL
 PRDCT PRIORITIES USA ACT EST#4550 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES AUG9/16 AUG15/16 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE APR11/16 12.05

REP: REVISED ORDER
 CHANGED PROGRAMS
 TTL SAME PLS CONFIRM
 THANKS JASMINE FOR MATT

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
 PRIORITIES USA ACTION

:LINE#:	REP	:CD:	TIME PERIOD	: LGTH :	SEC :	RATE	: START	: END	:SPTS:	WEEK :	DAYS	:TOTL:
:	:LINE#:	:	:	:	:	:	: DATE	: DATE	: /WK:	INVT :	:	:SPTS:
AGENCY ADVERTISER CODE = 750						AGENCY EST# = 4550						
AGENCY PRODUCT CODE = 760												
1	*		500P-600P	30		\$50.00	8/9	8/12	3		TU-F	3
PROGRAM : JUDGE MATHIS												
CON COM1: JUDGE MATHIS												
2	*		600P-700P	30		\$60.00	8/9	8/12	3		TU-F	3
PROGRAM : PEOPLE'S COURT												
CON COM1: PEOPLE'S COURT												
3	*		700P-730P	30		\$70.00	8/9	8/12	2		TU-F	2
PROGRAM : ENTERTAINMENT TONIGHT												
CON COM1: ENTERTAINMENT TONIGHT												



APR 11, 12:05 EDT by: root

FR: WA - MATTHEW WURM (H)
 TO: WKPT-TV
 REP HEADLINE# 8227529
 \$\$\$ MOD# 0: UNAPPROVED REV #2 \$\$\$

REP: TEL# 703-528-9382 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP APR11/16 12.05
 CHANGES *** WKPT-TV ***

:LINE#:	REP	:CD:	TIME PERIOD	: LGTH :	SEC :	RATE	: START	: END	:SPTS:	WEEK :	DAYS	:TOTL:
:	:LINE#:	:	:	:	:	:	: DATE	: DATE	: /WK:	INVT :	:	:SPTS:
4	*		730A-800A	30		\$35.00	8/9	8/12	2		TU-F	2
PROGRAM : FAMILY FEUD CON COM1: FAMILY FEUD												
5	*		800A-900A	30		\$40.00	8/9	8/12	2		TU-F	2
PROGRAM : RACHAEL RAY CON COM1: RACHAEL RAY												
11	A		500P-600P	30		\$50.00	8/15	8/15	2		MON	2
PROGRAM : JUDGE MATHIS CON COM1: JUDGE MATHIS												
12	A		600P-700P	30		\$60.00	8/15	8/15	2		MON	2
PROGRAM : PEOPLE'S COURT CON COM1: PEOPLE'S COURT												
13	A		700P-730P	30		\$70.00	8/15	8/15	1		MON	1
PROGRAM : ENTERTAINMENT TONIGHT CON COM1: ENTERTAINMENT TONIGHT												
14	A		730A-800A	30		\$35.00	8/15	8/15	1		MON	1
PROGRAM : FAMILY FEUD CON COM1: FAMILY FEUD												
15	A		800A-900A	30		\$40.00	8/15	8/15	1		MON	1
PROGRAM : RACHAEL RAY CON COM1: RACHAEL RAY												

AUG/16 \$1,485.00

CONTRACT TOTAL \$1,485.00
 TOTAL SPOTS 29

MARKET TOTALS \$18,562 WKPT 8% WJHL 34% WCYB 51% WEMT 7% WAPK 0% CYBW 0% CABL 0%

EYCB- 1%
 EJHL- 4%
 ACCURATE SHARES

SVC- NONE
 DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

APR 11, 12:05 EDT by: root

(13:10) Page 2 of 2

16632
JRM
4/21/16

FR: WA - MATTHEW WURM (H)
TO: WKPT-TV
REP HEADLINE# 8227529
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9382 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP APR11/16 11.04
CHANGES *** WKPT-TV ***

ADV # _____ ADV. NAME ISS/PRIORITIES USA ACTION REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME TARGETED PLATFORM MEDIA LLC BUYER NAME KATIE THOMPSON
1291 HOLLYWOOD AVE
ANNAPOLIS, MD 21403 SALES PRSN WA- MATTHEW WURM (H)

ORDER # _____ CONTRACT # 8227529 CLASS: NATL. LOCAL REGIONAL

PRDCT PRIORITIES USA ACT EST#4550 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES AUG9/16 AUG15/16 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE APR11/16 11.04

REP: REVISED ORDER
CHANGED PROGRAMS
TTL SAME PLS CONFIRM
THANKS JASMINE FOR MATT

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

PRIORITIES USA ACTION

:LINE#	:REP	:CD	: TIME PERIOD	: LGTH	: SEC	: RATE	: START	: END	:SPTS	: WEEK	: DAYS	:TOTL:
:	:LINE#	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	:SPTS:

AGENCY ADVERTISER CODE = 750 AGENCY EST# = 4550
AGENCY PRODUCT CODE = 760

1	NZ	500P-600P	30			\$50.00	8/9	8/15	5		TU-F,M	5
PROGRAM : JUDGE MATHIS												
CON COM1: JUDGE MATHIS												
2	NZ	600P-700P	30			\$60.00	8/9	8/15	5		TU-F,M	5
PROGRAM : PEOPLE'S COURT												
CON COM1: PEOPLE'S COURT												

APR 11, 11:04 EDT by: root

(11:36) Page 1 of 2

FR: WA - MATTHEW WURM (H)
TO: WKPT-TV
REP HEADLINE# 8227529
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9382 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP APR11/16 11.04
CHANGES *** WKPT-TV ***

:LINE#	:REP	:CD	: TIME PERIOD	: LGTH	: SEC	: RATE	: START	: END	:SPTS	: WEEK	: DAYS	:TOTL
:	:LINE#	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	:SPTS
AUG/16			\$1,485.00									
CONTRACT TOTAL											\$1,485.00	
TOTAL SPOTS											29	

MARKET TOTALS \$18,562 WKPT 8% WJHL 34% WCYB 51% WEMT 7% WAPK 0% CYBW 0% CABL 0%

EYCB- 1%
EJHL- 4%
ACCURATE SHARES

SVC- NONE
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

APR 11, 11:04 EDT by: root

(11:37) Page 2 of 2

FR: WA - MATTHEW WURM (H)
 TO: WKPT-TV
 REP HEADLINE# 8227529
 *** ORIGINAL REV#0 ***

REP: TEL# 703-528-9382 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP

APR11/16 11.03
 *** WKPT-TV ***

ADV # _____ ADV. NAME ISS/PRIORITIES USA ACTION REP.# _____ OFF.# _____ SALESMAN # _____
 AGY # _____ AGY. NAME TARGETED PLATFORM MEDIA LLC BUYER NAME KATIE THOMPSON
 1291 HOLLYWOOD AVE SALES PRSN WA- MATTHEW WURM (H)
 ANNAPOLIS, MD 21403
 ORDER # _____ CONTRACT # 8227529 CLASS: NATL. LOCAL REGIONAL
 PRDCT PRIORITIES USA ACT EST#4550 COMMENTS: (LINE, ORDER, INVOICE)
 FLIGHT DATES AUG9/16 AUG15/16 WK-1
 CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE APR11/16 11.03

REP: NEW ORDER
 TTL \$1,485 @29X
 PLS CONFIRM
 THANKS JASMINE FOR MATT

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
 PRIORITIES USA ACTION

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
AGENCY ADVERTISER CODE = 750 AGENCY EST# = 4550												
AGENCY PRODUCT CODE = 760												
1			500P-600P	30		\$50.00	8/9	8/15	5		TU-F,M	5
PROGRAM : FAMILY FEUD												
CON COM1: FAMILY FEUD												
2			600P-700P	30		\$60.00	8/9	8/15	5		TU-F,M	5
PROGRAM : EARLY NEWS												
CON COM1: EARLY NEWS												
3			700P-730P	30		\$70.00	8/9	8/15	3		TU-F,M	3
PROGRAM : ENTERTAINMENT TONIGHT												
CON COM1: ENTERTAINMENT TONIGHT												



APR 11, 11:03 EDT by: root

FR: WA - MATTHEW WURM (H)
 TO: WKPT-TV
 REP HEADLINE# 8227529
 *** ORIGINAL REV#0 ***

REP: TEL# 703-528-9382 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP

APR11/16 11.03
 *** WKPT-TV ***

:LINE#:	REP	:CD:	TIME PERIOD	: LGTH :	SEC :	RATE	: START	: END	:SPTS:	WEEK :	DAYS	:TOTL:
:	:LINE#:	:	:	:	:	:	: DATE	: DATE	: /WK:	INVT :	:	:SPTS:
4			730A-800A	30		\$35.00	8/9	8/15	3		TU-F,M	3
			PROGRAM : FAMILY FEUD									
			CON COM1: FAMILY FEUD									
5			800A-900A	30		\$40.00	8/9	8/15	3		TU-F,M	3
			PROGRAM : RACHAEL RAY									
			CON COM1: RACHAEL RAY									
6			800P-1000P	30		\$50.00	8/12	8/12	2		FRI	2
			PROGRAM : BONES									
			CON COM1: BONES									
7			800P-1000P	30		\$50.00	8/15	8/15	2		MON	2
			PROGRAM : LAW & ORDER:SVU									
			CON COM1: LAW & ORDER:SVU									
8			800P-1000P	30		\$50.00	8/14	8/14	2		SUN	2
			PROGRAM : ELEMENTARY									
			CON COM1: ELEMENTARY									
9			800P-1000P	30		\$50.00	8/11	8/11	2		THU	2
			PROGRAM : THE MENTALIST									
			CON COM1: THE MENTALIST									
10			800P-1000P	30		\$50.00	8/10	8/10	2		WED	2
			PROGRAM : THE CLOSER									
			CON COM1: THE CLOSER									

AUG/16 \$1,485.00

CONTRACT TOTAL \$1,485.00
 TOTAL SPOTS 29

MARKET TOTALS \$18,562 WKPT 8% WJHL 34% WCYB 51% WENT 7% WAPK 0% CYBW 0% CABL 0%

EYCB- 1%
 EJHL- 4%
 ACCURATE SHARES

SVC- NONE
 DEMOS- RA35+*

APR 11, 11:03 EDT by: root

(11:10) Page 2 of 2

CONTRACT



WKPT-TV
222 Commerce St
Kingsport, TN 37660
(423) 246-9578

wkptv.com

And:

Targeted Platform Media LLC
1291 Hollywood Ave
Annapolis, MD 21403

<u>Product</u> 4550		<u>Contract / Revision</u> 16332 /	<u>Alt Order #</u> 8227529
<u>Contract Dates</u> 08/09/16 - 08/15/16		<u>Estimate #</u>	
<u>Advertiser</u> ISS / Priorities USA Action		<u>Original Date / Revision</u> 04/21/16 / 04/27/16	
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash	
<u>Station</u> WKPT-TV	<u>Account Executive</u> Matthew Wurm	<u>Sales Office</u> HRP-WASHING	
<u>Special Handling</u>			
<u>Demographic</u> Adults 25-54			
<u>IDB#</u>	<u>Advertiser Code</u> 750	<u>Product Code</u> 760	
<u>Agency Ref</u>		<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKPT	08/09/16	08/12/16	M-F 5p-6p JUDGE	5p-6p		:30			NM	3	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/08/16	08/14/16	-TWTF--				3	\$50.00			
N 2	WKPT	08/09/16	08/12/16	M-F 6p-7p PEOPLES	6p-7p		:30			NM	3	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/08/16	08/14/16	-TWTF--				3	\$60.00			
N 3	WKPT	08/09/16	08/12/16	Entertainment Tonight	7p-730p		:30			NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/08/16	08/14/16	-TWTF--				2	\$70.00			
N 4	WKPT	08/09/16	08/12/16	M-F 730a-8a FAMILY	730a-8a		:30			NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/08/16	08/14/16	-TWTF--				2	\$35.00			
N 5	WKPT	08/09/16	08/12/16	Rachel Ray	9a-10a 8a-9a		:30			NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/08/16	08/14/16	-TWTF--				2	\$40.00			
N 6	WKPT	08/12/16	08/12/16	Friday 8-10P BONES	8-10P		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/08/16	08/14/16	----F--				2	\$50.00			
N 7	WKPT	08/15/16	08/15/16	Monday 8-10P LAW	8-10P		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/15/16	08/21/16	M-----				2	\$50.00			
N 8	WKPT	08/14/16	08/14/16	Sun 8-10P ELEM	8-10P		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/08/16	08/14/16	-----S				2	\$50.00			
N 9	WKPT	08/11/16	08/11/16	Thurs 8-10P MENTALIST	8-10P		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/08/16	08/14/16	---T---				2	\$50.00			
N 10	WKPT	08/10/16	08/10/16	Weds 8-10P THE CLOSER	8-10P		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/08/16	08/14/16	--W----				2	\$50.00			
N 11	WKPT	08/15/16	08/15/16	M 5p-6p JUDGE	5p-6p		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/15/16	08/21/16	M-----				2	\$50.00			
N 12	WKPT	08/15/16	08/15/16	M 6p-7p PEOPLES	6p-7p		:30			NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/15/16	08/21/16	M-----				2	\$60.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Nondiscrimination Policy: Holston Valley Broadcasting Corporation and WKPT-TV / WAPK-TV / WKPT-DT3 do not accept advertising that discriminates based on race or ethnicity. Any provision in any advertising agreement with intent to discriminate is deemed null and void as contrary to federal law.



WKPT-TV
222 Commerce St
Kingsport, TN 37660
(423) 246-9578

wkptv.com

Contract / Revision 16332 /		Alt Order # 8227529
Contract Dates 08/09/16 - 08/15/16	Product 4550	Estimate #
Advertiser ISS / Priorities USA Actio		Original Date / Revision 04/21/16 / 04/27/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
Week: 08/15/16		08/21/16	08/21/16	M-----				2	\$60.00			
N 13	WKPT	08/15/16	08/15/16	Entertainment Tonight	7p-730p		:30			NM	1	\$70.00
Week: 08/15/16		08/21/16	08/21/16	M-----				1	\$70.00			
N 14	WKPT	08/15/16	08/15/16	M-F 730a-8a FAMILY	730a-8a		:30			NM	1	\$35.00
Week: 08/15/16		08/21/16	08/21/16	M-----				1	\$35.00			
N 15	WKPT	08/15/16	08/15/16	Rachel Ray	9a-10a 8a-9a		:30			NM	1	\$40.00
Week: 08/15/16		08/21/16	08/21/16	M-----				1	\$40.00			
Totals											29	\$1,485.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/01/16 - 08/15/16	29	\$1,485.00	(\$222.75)	\$1,262.25
Totals	29	\$1,485.00	(\$222.75)	\$1,262.25

(* Line Transactions: N = New, E = Edited, D = Deleted)

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date: 2016
------------------------------	----------------------

I, **Targeted Platform Media, LLC**

do hereby request station time concerning the following issue:

Presidential General Election on November 8, 2016

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	AS	ORDERED			

This broadcast time will be used by: **Priorities USA Action**

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☒ Yes

☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Presidential General Election to be held November 8, 2016

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Priorities USA Action, 601 13th St NW, Washington, DC 20005 (202) 798-5902

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Greg Speed, Treasurer
Anne Caprara, Executive Strategist
Guy Cecil, Chief Strategist

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

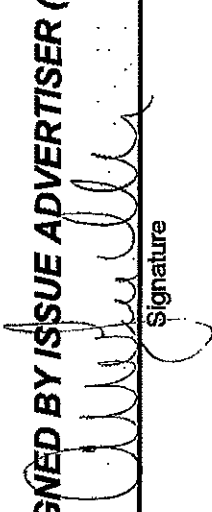
THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

March 29, 2016

Date



Signature

(202) 965-5060

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted

☐ Accepted in Part

☐ Rejected

Signature

Printed Name

Title